

Message Text

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PAGE 01 MAPUTO 00132 010655Z
ACTION AF-10

INFO OCT-01 ISO-00 CIAE-00 COME-00 EB-08 INR-07 LAB-04
NSAE-00 PA-02 SIL-01 PRS-01 /034 W
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P R 010530Z FEB 78
FM AMEMBASSY MAPUTO
TO USIA WASHDC PRIORITY
INFO SECSTATE WASHDC 6655

UNCLAS MAPUTO 0132

E.O.11652: N/A
TAGS: BEXP, MZ
SUBJECT: MOZAMBIQUE FACIM TRADE FAIR

REF: USIA 2067 (B) USIA 18434 CIRCULAR

1. EMBASSY WELCOMES DECISION TO EARMARK MONEY FOR US PARTICIPATION
IN FACIM. A BOOLET WITH GENERAL AND DETAILED INFORMATION ABOUT
THE 1978 FACIM IS BEING AIRPOUCHED TO ICS/E.

2. DIMENSIONS OF EXHIBIT SPACE: WE HAVE SOME OPTIONS HERE.
BASED ON REF (B) ESTIMATE OF 3,000 TO 6,000 SQUARE FEET, EMBASSY
ASKED ABOUT AVAILABLE SPACE IN THIS RANGE. EMBOFF WAS SHOWN
THREE PAVILIONS. TWO WERE RECTANGULAR OF 400 SQUARE METERS EACH.
ALL INDOORS. THE THIRD WAS FREE STANDING, HAVING A IRREGULAR "T"
SHAPE, 600 SQUARE METERS (HAS TWO ENTRANCES SO COULD BE SUBDIVIDED)
INDOORS AND A OPTION FOR A 200 SQUARE METER OPEN AREA OPPOSITE THE
FRONT ENTRANCE. OR ELSE, IF WE GIVE REQUIRED DIMNSIONS, FACIM
OFFICIALS SAID THEY WILL FIND (OR POSSIBLY EVEN CONSTRUCT) SUITABLE
FACILITIES, ALTHOUGH FAVORABLE LOCATION DEPENDS ON PROMPT REQUEST.
PLEASE GIVE GUIDANCE SOONEST.

3. SPACE RENTAL IS DOLS 35 PER SQ METER INDOORS, DOLS 20 SQ
PER METER OUTDOORS.

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4. UTILITIES: ALL PAVILLIONS HAVE ELECTRICITY. WHEN USIS
INSTRUCTS US ON REQUIREMENTS, WE WILL SEND EXACT DETAILS.
CONNECTION CHARGES ARE DOLS 15 FOR LIGHTS AND A MINIMUM OF DOLS
8 FOR MOTORS. ELECTRICITY BILLING IS EXPLAINED IN POUCHED
BOOKLET.

5. HOURS AND DATES OF FAIR. AUGUST 26 TO SEPTEMBER 10, 1978 IT

WILL BE OPEN 1800 TO 2300 WEEKDAYS. 1430 TO 2300 ON SATURDAY
AND 1439 TO 2300 ON SUNDAYS.

6. WAGE RATES; ELECTRICIAN TO OPERATE AND MAINTAIN ELECTRONIC GEAR
CHARGES 25-35 DOLLARS PER DAY. DAILY PAY FOR SKILLED WORKERS
SUCH AS CARPENTERS IS SEVEN TO TEN DOLLARS. UNSKILLED LABOR
GUARDS AND CLEANING HELP EARN THREE TO FIVE DOLLARS PER DAY. ALL
ARE AVAILABLE LOCALLY. FACIM WILL ASSEMBLE A LIST OF BILINGUAL
(ENGLISH/PORTUGUESE) GUIDES WHO CAN BE HIRED FOR THE ENTIRE FAIR
AT A MINIMUM OF 250 DOLLARS.

7. CONSIGNEE FOR SHIPMENT AND CUSTOMS CLEARANCE IS ADENA (NATIONAL
DISPATCH AGENCY) FOR AMERICAN AMBASSADOR, RUA DA MESQUITA, 33
MAPUTO.

8. AIR FREIGHT CHARGE BETWEEN MAPUTO AND GABORONE, BOTSWANA, FOR
MORE THAN 45 KILOGRAMS IS US 47 CENTS PER KILOGRAM. FOR BULKY,
BUT LIGHT ITEMS SEVEN CENTIMETERS ARE CHARGED AS EQUIVALENT
TO ONE KG.

9. POST INTENDS TO SOLICIT PARTICIPATION FROM PRIVATE AMERICAN
COMPANIES ON SELF LIQUIDATING BASIS AS SPACE PERMITS. NO COMM-
ITMENTS HAVE BEEN SOUGHT OR MADE YET. PRELIMINARY INTEREST SHOWN
BY CATERPILLAR, PFIZER, GENERAL TIRE, FORD, WHICH HAVE EXHIBITED
IN THE PAST THROUGH LOCAL DISTRIBUTORS.

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10. EMBASSY PLANS TO ASSIGN EMBOFF AND LOCAL USIS ASSISTANT TO
MAN EXHIBIT DURING SHOW HOURS.
CARSON

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NNN

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